

## SAMPLE CLIENT PROJECT - LED Retrofit Results

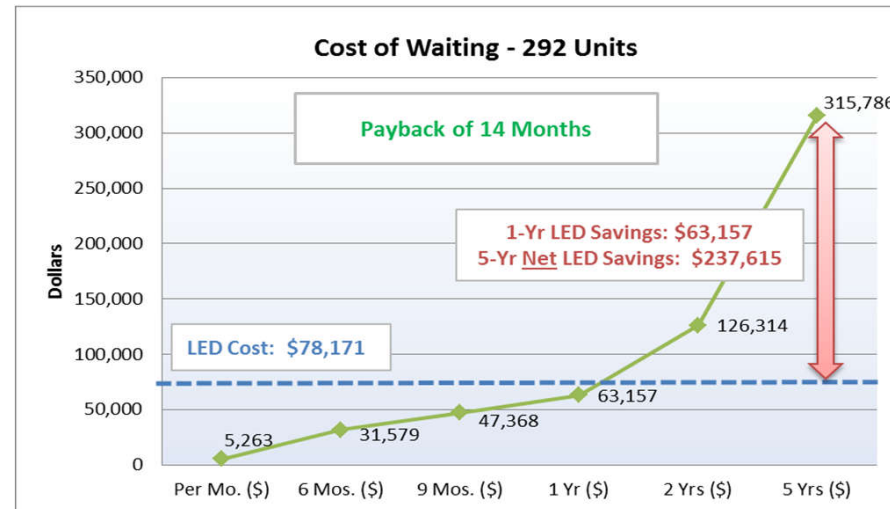
292 units

### Project Breakdown

	Qty	Est. Cost
Porch Sconces (12 x 7) - Exterior	292	2,336
Surface Domes (24 x 7) - Exterior	12	84
Parking Garage (24 x 7) - Exterior	50	1,887
Steplights (12 x 7) - Exterior	41	249
Lobby (24 x 7) - Interior	21	792
Hallway - Surface Domes (24 x 7) - Interior	800	6,400
Hallway - Room Sconces (24 x 7) - Interior	292	3,066
Fitness (24 x 7) - Interior	4	N/A
Pool and Bathrooms (24 x 7) - Interior	21	792
Unit Circulares (12 x 7) - Interior	4,000	32,000
Unit Track Lighting (12 x 7) - Interior	2,000	19,840
Resident Lounge (24 x 7) - Interior	14	528
URS Energy Consulting Fee (15%)		10,196
<b>Est. Total Project Cost</b>		<b>\$ 78,171</b>

### Overall Return on Investment (ROI)

Estimated Annual Cost Savings	\$63,157
Pre-Rebate ROI (in years)	<b>1.2</b>



### Key Decision Points for Implementation

- Electricity expenses decrease Day 1.
- 50%-80% Savings on Lighting Energy Use on average.
- Example LED Bulb Life = 50,000 hrs vs. Fluorescent tubes = 20,000 hrs (2.5X)
- Financing and installation options available for projects to meet objectives.
- URS Energy provides the most current technology and latest generation LED bulbs.
- URS Energy has direct relationships with the leading manufacturers.
- A zero-cost portfolio option – projects are paid through energy savings.
- Our manufacturers provide a comprehensive warranty.

### Return on Investment (ROI) Details

	Hour on per day	Days per year	Total hours per year	Old kWh per year	New kWh per year	kWh savings	Average kWh rate**	Savings per year
12 x 7 Assumptions	12	365	4,380				0.110	
24 x 7 Assumptions	24	365	8,760				0.110	
Interior and Exterior LED Retrofit Lighting (12 x 7)				LED Solution versus Current Lighting	684,721	241,807	442,914	\$ 48,721
Interior and Exterior LED Retrofit Lighting (24 x 7)				LED Solution versus Current Lighting	240,024	108,782	131,242	\$ 14,437
				<b>62% improvement in efficiency</b>				
							ROI (in years)	<b>1.2</b>

\*\*We look forward to working with you and can be reached at [info@utilityrevenue.com](mailto:info@utilityrevenue.com) or 303.514.7979.